



## **dhl express expands at milano malpensa: new hub in the cargo city**

*After the 2015 opening of the HUB at the inter-continental Milan airport, the world leader in logistics is to invest €90m on a new international Hub spanning over 46,000m<sup>2</sup> in the new Cargo City area.*

*Milan, 17 February 2016* – DHL Express, the world leader in international express transport, and SEA, the company that manages the Milan airports, have signed an agreement for the construction of a cutting-edge logistics hub at Milan Malpensa airport last Friday. Works will begin at the end of 2016 and be completed by end of the second quarter of 2018.

Even though it has yet to be constructed, the new HUB is already breaking records: situated within the new Cargo City at Milan Malpensa airport, which is in itself the busiest logistics airport in Italy, the 46,000m<sup>2</sup> hub will become DHL Express' main gateway into the country for international goods. The Milan Malpensa HUB is situated in an area of strategic importance for supplying services to the northwest of Italy, which is the most dynamic region of the Italian economy and the area with the strongest onus on the international markets.

The cutting-edge sorting system will make the movement of goods even more efficient, tripling the facility's current capacity.

By optimising time management in this way, clients will have an extra hour to prepare deliveries, just reducing delivery times as a result.

*"The construction of the new hub stems from the need to accommodate the exponential growth in goods processed by DHL Express, the effect of which will be seen in Italy in the coming years, thus increasing the demand for inter-continental flights,"* declares **Alberto Nobis**, CEO of **DHL Express Italy**.

DHL Express has always had a clear focus on environmental sustainability, with the organisation having already obtained the highest levels of international certification



around, including TAPA (Transported Asset Protection Association) and LEED (Leadership in Energy and Environmental Design). *“Sustainable infrastructure also includes paying great attention to the wellbeing of the people that work within your organisation,”* continues **Nobis**. *“Our plans have a particular focus on providing a comfortable working environment, as well as adhering to specific health and safety requirements, of course.”*

The new HUB is just the latest instalment in a series of significant investments undertaken by DHL Express at Milan Malpensa in recent years. In 2015, with the inauguration of the first HUB, the company introduced new links with Europe, the United States and Hong Kong. The initial investment totalled €3m, a figure that including setting up customs operations, high-tech sorting facilities and additional aircraft. The expansion of the Malpensa operational platform will see further investment of €90.2m.

Over the next five years, DHL will invest around €350m in Italy in order to guarantee the highest levels of service for clients in Italy and abroad via a policy of continual innovation. As a result, Malpensa will acquire even greater strategic importance within the Italian market, becoming a key European Hub at the epicentre of a European network of 85 Hubs and Gateways, alongside the main Leipzig, East Midlands and Brussels Hubs.

Milano Malpensa airport transports 60% of Italian goods traffic and is the leading cargo airport in Italy. In 2015, it registered significantly higher growth rates than the average rates recorded by European airports in the same category, with a 9% increase in goods traffic on the previous year and cargo traffic volume of over 500,000 tonnes. Milan Malpensa is the sixth largest cargo airport in Europe, after Frankfurt, Paris, Amsterdam, London and Luxembourg.

The increase in volume was in part down to Malpensa’s reclamation of some Italian goods traffic previously managed by other European airports via trucking services. This was made possible by increasing the quality and reliability of the goods services at the airport. In recent years, Milan Malpensa has increased its efficiency thanks to work done with customs to create a single contact point for all customs services, a move that has further improved goods clearance times, bringing them in line with equivalents elsewhere in



Europe.

These significant results have been achieved thanks to the excellent performance of goods transport on intercontinental passenger flights, a division that accounts for 30% of the total and grew by 10.5% in comparison with the 2014 figure, and via the development of the all-cargo division. Milan Malpensa currently operates over 200 cargo flights every week, run by the leading airlines in the sector, for a total of 10,140 cargo flights in 2015 – an increase of 16% on the 2014 total. Within this figure, flights operated by express air couriers based at the airport are taking on ever-increasing importance: in 2015 these accounted for 33% of goods-only flights, an increase of 50% on the previous year, thanks largely to DHL. Last December, Malpensa hit an historic high of 472,557 tonnes processed in a single year (2015, excluding post and trucking), surpassing the 2007 figure.

*“DHL’s decision to invest further in the current Hub/Gateway, which was launched at Milan Malpensa a little over a year ago (in November 2014),” declares Giulio De Metrio, Chief Operating Officer of SEA, “confirms the value our airport is capable of generating for its clients via the infrastructure and services it has to offer. It also represents significant recognition of the investments SEA has been making in the cargo sector for some years now, with over €100m invested between 2011 and 2016.”*

Thanks to today’s agreement, DHL will now merge its investment with SEA to lay the foundations for the consolidation of a long-term partnership within which Malpensa will channel all its energies into meeting the needs of DHL and enabling it to guarantee its clients the highest levels of reliability and punctuality and the best delivery times possible.

The DHL Express network in Italy is made up of **11 centres: two international airport Hubs** (Milan Malpensa and Bergamo Orio al Serio), **two domestic Hubs** (Bologna and Carpiano), **six Gateways** for internal links (Ancona, Bologna, Rome Ciampino, Naples, Venice, Pisa) and **one land transport hub** (Carpiano, Milan). The company’s Italian fleet is composed of **16 aeroplanes** and **2200 vehicles**.

---

#### DHL Express

The company is the world leader in international express transport. Part of the Deutsche Post DHL group, DHL Express



specialises in the delivery of urgent documents and goods in over 220 countries around the world.

**DHL – The global logistics company**

DHL is the world leader in the logistics sector and operates across a variety of markets: from express international delivery to air and sea cargo, road and rail transport, logistics solutions and postal services. It has a global network spanning over 220 countries and regions, with around 285,000 employees all over the world. It combines high-quality services with local knowledge, equipping it to respond to the diverse array of needs posed by the various levels of company infrastructure.

Corporate social responsibility is an integral part of the DHL strategy and the company has a continuing commitment to projects focusing on the protection of the environment, humanitarian disasters and education.

DHL is part of Deutsche Post DHL. In 2013, the group registered turnover of over €55bn.

**FOR MORE INFORMATION ON DHL SERVICES:**

DHL website:

DHLLive information service: <http://www.dhlive.com/>

DHL social media pages: <https://www.facebook.com/DHLExpressItaly> - <http://www.twitter.com/DHLExpressItaly> - <http://pinterest.com/dhlexpressitaly> - <http://www.youtube.com/user/DHLExpressItaly?feature=watch>

**SEA**

The SEA Group manages and develops the Milan Malpensa and Milan Linate airports and is one of the top ten airport operators in Europe in terms of volume of traffic for both passenger and goods transport. In Italy, it is the second-largest and largest operator for these two areas respectively. More specifically, Milan Malpensa Cargo processes over 50% of Italy's goods traffic. The airport system overseen by the SEA Group includes the following locations:

- Milan Malpensa: Terminal 1, a terminal dedicated to business and leisure passengers that operates national, international and intercontinental flights, with aircraft for both scheduled and charter airlines; Terminal 2, dedicated to high-end low-cost air traffic.
- Milan Malpensa Cargo, a support facility for cargo transport, allowing the airport to process over 500,000 tonnes of goods per year;
- Milan Linate, an airport serving a passenger base made up of mainly frequent flyers using domestic routes and particularly popular EU international routes.

The SEA Group's activities also include all services related to airport management and security, as well as commercial services orientated towards users and airport operators. Website: [www.seamilano.eu](http://www.seamilano.eu) Twitter: @SEA\_Press

**CONTACTS:**

**DHL Express (Italy) srl**

Elisabetta Gramigna [elisabetta.gramigna@dhl.com](mailto:elisabetta.gramigna@dhl.com)

Mobile: 348.90.32.167 - Tel. 02/5757.2818

Sara Ambri [sara.ambri@dhl.com](mailto:sara.ambri@dhl.com)

Mobile: 340.52.37.004 - Tel. 02/5757.2653

**SEA**

[ufficiostampa@seamilano.eu](mailto:ufficiostampa@seamilano.eu)

Tel. 02/7485.2579 - 02/74852428 – 02/7485.2863